



# Matchmaking Workshop “Southeast Europe” at INTERFORST 2022

INTERFORST

*Meet experts and potential future business partners in person:*

**Matchmaking and contact platform for manufacturers, dealers and forestry contractors interested in exporting**

**South-East-Europe – New Target Markets for Forestry Technology from Central Europe – Opportunities Right on the Doorstep!**

**Tuesday, July 19, 2022, from 4:00 to 6:00 p.m., Forum Hall B6**

**DLG – German Agricultural Society in cooperation with INTERFORST**



### Presenter of the Matchmaking Workshop:

*“In a world which is set for continuous growth, domestic markets are not enough anymore. I believe that growth is connected mainly with new markets, therefore any time is just the right time to approach a new market.”*

Daniel-Paul Dima, international forest expert from Finland and Founder & CEO PORINI LOG (Interview by DLG, May 2022)

### Guest statements:

- **“Forestry technics in Bulgaria – past, present and future”**  
*Prof. Sotir Petrov Glushkov, Forest Research Institute of the Bulgarian Academy of Sciences*
- **“Romania: Situation and perspectives of forestry in Romania – technology needs and investment opportunities”**  
*Emil Farcas & Liviu Goga, Center for Research, Innovation and Promotion of Wood – SILVANIA*
- **“Progress Technik – partner of the logging and sawmill industries in Bulgaria”**  
*Bojidar Petkov, Owner Progress Technik LTD (experts in sales of harvesters, forwarders, skidders, winches, cable yarders, log splitters and bandsaws)*
- **“Development of timber harvesting in the 21st century in Romania”**  
*Albert Serban, Owner Alser Forest SA (major supplier of forest harvesting machinery in Romania)*

### Do you have questions and contact requests?

We will be happy to pass on your questions and requests to appropriate experts in advance of the event:

Reiner Hofmann, DLG-Bereichsleiter Forstwirtschaft, [r.hofmann@dlg.org](mailto:r.hofmann@dlg.org)

Petra Westphal, Exhibition Director, Messe München, [petra.westphal@messe-muenchen.de](mailto:petra.westphal@messe-muenchen.de)

Further Information: Matchmaking Workshop | INTERFORST