

MARCH 17-19, 2021, SNIEC, SHANGHAI

## Exhibitor Application Form (international)

Company name (invoice use)

\_\_\_\_\_

Exhibitor name (promotion use)

\_\_\_\_\_

Street, P.O. Box

\_\_\_\_\_

City, Postal Code

\_\_\_\_\_

Country

\_\_\_\_\_

Area Code

Telephone

Fax

\_\_\_\_\_

E-mail

\_\_\_\_\_

Contact: ☐ Mr. ☐ Ms.

Position

\_\_\_\_\_

☐ (1) Manufacturer ☐ (2) Dealer ☐ (3) Importer ☐ (4) Distributor ☐ (5) Service Company (multiple entries possible)

Headquarter of the parent company with full address and country: \_\_\_\_\_

Under which country would you like to be included in the statistics: ☐ Headquarters ☐ Branch Country \_\_\_\_\_

BILLING ADDRESS (only if address differs from above):

Company

\_\_\_\_\_

Address

\_\_\_\_\_

\_\_\_\_\_

Member of the following trade associations:

\_\_\_\_\_

Website:

\_\_\_\_\_

Legal Representative (President, Chairman,  
General Manager, etc.):

\_\_\_\_\_

### PARTICIPATION FEES:

Raw space	Early bird (Until 31 August 2020)	Full price (After 31 August 2020)	Hall Sqm
9-35 sqm*	1,820 RMB/sqm	2,100 RMB/sqm	
36-71 sqm	1,638 RMB/sqm	1,890 RMB/sqm	
> 72 sqm	1,547 RMB/sqm	1,785 RMB/sqm	

Two-storey stand construction planned? Yes ☐ No ☐

Two-storey stand construction: upper floor space is charged at 50% of the respective ground floor rate.

The fee for each co-exhibitor is 1,600 RMB. The fee for additionally represented companies is a flat rate of 1,600 RMB for the total number registered by one exhibitor. Please see Number 3 of Terms of Participation.

\* For space applications smaller than 18 sqm, shell scheme packages are mandatory. There is a variety of shell scheme packages on offer, please see separate application form.

- Less than one sqm will be regarded as one sqm.

- The attached Terms of Participation, as well as the Technical Guidelines are recognized as legally binding in all parts.
- Exhibitors hereby confirm that they have carefully read and understood all the terms (including Terms of Participation and Exhibitor Manual) of this application form and are agree to be bound by the terms of exemption from the responsibilities of organizer and restrictions on the rights of themselves.
- Each applicant acting on behalf of a third party shall be directly liable for meeting the demands of Messe Muenchen Shanghai Co., Ltd. in respect of the above fair.
- In case of a withdrawal of the contract later than 14 days after submission of the Exhibitor Application Form, 4000 RMB as compensation shall be charged; If the exhibitor withdraws the contract within 2 months before the show, 100% of the actual participation fee shall be charged.
- The early-bird price takes effect only valid in conjunction with submission before August 31, 2020.
- The organizer has the right of final interpretation of this application form and attachments. Any inconsistency between this Notice and Terms of Participation, this Notice shall prevail.

Place and Date

Company stamp and legally binding signature

We are also interested in:

- ☐ LASER World of PHOTONICS, Munich, Germany (www.world-of-photonics.com)
- ☐ LASER World of PHOTONICS INDIA (www.world-of-photonics-india.com)
- ☐ World of Photonics Congress, Munich, Germany (www.photonics-congress.com)

We agree to receiving corresponding information by e-mail.

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## Exhibitor Application Form (international) Index of Products and Services

Mandatory attachment to the LASER World of PHOTONICS CHINA 2021 exhibitor application form

Company

\_\_\_\_\_

Street, P.O. Box

\_\_\_\_\_

Country, Town, Postal Code

\_\_\_\_\_

**We shall be presenting exhibits and/or services which come under the following product categories:**

(For information about the product index, please refer to page 4)

- ☐ 1 Lasers and optoelectronics (if this product group is chosen, Safety Pledge form should be submitted)
- ☐ 2 Lasers and Laser Systems for Production Engineering (if this product group is chosen, Safety Pledge form should be submitted)
- ☐ 3 Optics and Manufacturing Technology for Optics
- ☐ 4 Optical Metrology and Quality Assurance  
(☐ Infrared Technology and Application Area)

Principal product group for allocation | \_\_\_\_\_

If possible, which companies would you like to have as neighbors?

\_\_\_\_\_

If possible, which companies would you prefer NOT to have as neighbors?

\_\_\_\_\_

Remarks concerning stand location

\_\_\_\_\_

**Trademarks** (As a dealer/distributor, please fill in which brands you will exhibit).

If an exhibitor who is a distributor displays the products of another manufacturer, the manufacturer must complete the application form for an additionally represented company, unless the manufacturer has an own booth.

Brand	Country	Products



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## Promotion Packages

Please choose the package according to your request – Kindly refer to page 5

<input type="checkbox"/> <b>Online Promotion Basic Package</b> RMB 4,800	Press releases In Wechat Platform	+	Content link in Email Direct Mailing
<input type="checkbox"/> <b>Online Promotion Premium Package</b> RMB 25,800	Online Promotion Basic Package	+	Online Seminar + Online Seminar Banner
<input type="checkbox"/> <b>Comprehensive Basic Package</b> RMB 9,600	Online Promotion Basic Package	+	Logo (Visitors Guide & Exhibition Layout & MiniProgram )
<input type="checkbox"/> <b>Comprehensive Premium Package</b> RMB 32,600	Online Promotion Premium Package	+	Logo (Visitors Guide & Exhibition Layout & MiniProgram ) + Floor Sticker
<input type="checkbox"/> <b>Application Industry Promotion Basic Package</b> RMB 10,000	Ten minutes of live speech	+	Application industry solution display area (Solution poster + corporate video + sample display) + Use public negotiation lounge for free
<input type="checkbox"/> <b>Application Industry Promotion Premium Package</b> RMB 30,000	Application Industry Promotion Basic Package	+	An online live broadcast of the application industry (non-exclusive)

### Application industry selection

- ☐ Lithium battery      ☐ Consumer electronics      ☐ Heavy industry      ☐ Medical  
☐ 5G application      ☐ Microelectronics      ☐ Other \_\_\_\_\_

Please submit the relevant promotion materials to us by the deadline noted in the materials collection email, otherwise the sponsor shall be deemed to be abandoned. The organizer is not liable for the loss and the sponsor fee will not be refunded. The deadline of promotion packages application is **December 31, 2020**.

## Laser safety declaration - mandatory for a valid application

**Any machinery / equipment to be demonstrated in operation? Yes ☐ No ☐**

Exhibitors are obliged to provide relevant materials and must comply with Terms of Participation if have machinery/equipment to be demonstrated in operation.

The third-party testing agency will be authorized to perform on-site laser safety inspection, including product classification, label, engineering requirements, demonstration safety, etc. The use of compressed gases, liquid gases and flammable liquids is also subject to approval. Any non-conformity to laser safety requirement will be reported to Messe Muenchen Shanghai Co., Ltd. and Messe Muenchen Shanghai Co., Ltd. reserves the right to ask exhibitors to enhance the protection measures or stop the demonstration. In serious case, Messe Muenchen Shanghai Co., Ltd. keeps the right to cut off the power supply as well as deduct the General Management Deposit of the booth.

Please appoint your company's **person in charge of laser safety**:

Name:

Telephone:

Email:

\_\_\_\_\_



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## Index of Products and Services (Range of exhibits according to product groups)

### Photonics Components

- |                                     |   |
|-------------------------------------|---|
| <b>1</b>                            | <b>Lasers and optoelectronics</b>                               |
| <input type="checkbox"/> 1.01       | Solid-state lasers  |
| <input type="checkbox"/> 1.02       | Gas lasers  |
| <input type="checkbox"/> 1.03       | Diode lasers  |
| <input type="checkbox"/> 1.04       | Fibre lasers  |
| <input type="checkbox"/> 1.05       | Other lasers  |
| <input type="checkbox"/> 1.06       | Laser system components   |
| <input type="checkbox"/> 1.07       | Laser components  |
| <input type="checkbox"/> 1.08       | Safety/protection against laser radiation                       |
| <input type="checkbox"/> 1.09       | Light-emitting diodes (LEDs) and components                     |
| <input type="checkbox"/> 1.10       | OLEDs   |
| <input type="checkbox"/> 1.11       | Non-coherent light and radiation sources                        |
| <input type="checkbox"/> 1.12       | Electro-optics  |
| <input type="checkbox"/> 1.13       | Acousto-optics  |
| <input type="checkbox"/> 1.14       | Opto-electronic tubes   |
| <input type="checkbox"/> 1.15       | Opto-electronic components                                      |
| <input type="checkbox"/> 1.15.06    | IR components   |
| <input type="checkbox"/> 1.15.07    | IR optics   |
| <input type="checkbox"/> 1.16       | Optical systems   |
| <input type="checkbox"/> 1.17       | Opto-mechanics  |
| <input type="checkbox"/> 1.18       | Software for lasers and optics                                  |
| <input type="checkbox"/> 1.19       | Placement and assembly systems                                  |
| <b>2</b>                            | <b>Optics</b>   |
| <input type="checkbox"/> 2.01       | Raw materials   |
| <input type="checkbox"/> 2.02       | Crystals  |
| <input type="checkbox"/> 2.03       | Processed components  |
| <input type="checkbox"/> 2.04       | Optical lenses  |
| <input type="checkbox"/> 2.05       | Diffraction optics  |
| <input type="checkbox"/> 2.06       | Optical transmission components                                 |
| <input type="checkbox"/> 2.07       | Miscellaneous optical components                                |
| <input type="checkbox"/> 2.08       | Design software for passive optical components                  |
| <input type="checkbox"/> 2.09       | Systems for cleaning and maintenance of optics                  |
| <input type="checkbox"/> 2.10       | Components for quantum optics                                   |
| <b>3</b>                            | <b>Manufacturing technology for optics</b>                      |
| <input type="checkbox"/> 3.01       | Optical manufacturing equipment for optical systems             |
| <input type="checkbox"/> 3.02       | Optical manufacturing processes for optical systems             |
| <input type="checkbox"/> 3.03       | Manufacturing materials for optical systems                     |
| <input type="checkbox"/> 3.04       | Optical coating materials                                       |
| <input type="checkbox"/> 3.05       | Manufacturing technology for optical systems, miscellaneous     |
| <input type="checkbox"/> 3.06       | Adhesives for optical systems                                   |
| <b>4</b>                            | <b>Sensors, test and measurement</b>                            |
| <input type="checkbox"/> 4.01       | Measurement systems for laser characterization                  |
| <input type="checkbox"/> 4.02       | Measurement and analysis systems for optical parameters         |
| <input type="checkbox"/> 4.02.01    | IR measurement engineering, IR measurement technology           |
| <input type="checkbox"/> 4.03       | Systems for measuring optical parameters of devices and systems |
| <input type="checkbox"/> 4.04       | Optical measurement systems                                     |
| <input type="checkbox"/> 4.05       | Optical sensors   |
| <input type="checkbox"/> 4.05.03.07 | IR/NIR radiation, radiation dose                                |
| <b>5</b>                            | <b>Services</b>   |
| <input type="checkbox"/> 5.01       | Application development and application labs                    |
| <input type="checkbox"/> 5.02       | Optical design and engineering services                         |
| <input type="checkbox"/> 5.03       | Processing centers  |
| <input type="checkbox"/> 5.04       | Contract production   |
| <input type="checkbox"/> 5.05       | System consultants  |
| <input type="checkbox"/> 5.06       | Maintenance and service for laser systems                       |
| <input type="checkbox"/> 5.07       | Optics and illumination design                                  |
| <input type="checkbox"/> 5.08       | Second-hand equipment   |
| <input type="checkbox"/> 5.09       | Education and advanced training                                 |
| <input type="checkbox"/> 5.10       | Authorities, institutes, organizations, associations            |
| <input type="checkbox"/> 5.11       | Special information, databases                                  |
| <input type="checkbox"/> 5.12       | Technical literature, trade journals                            |
| <input type="checkbox"/> 5.13       | Research and development  |
| <input type="checkbox"/> 5.14       | Customer-specific solutions                                     |
| <input type="checkbox"/> 5.15       | Technical consultants and agencies                              |
| <input type="checkbox"/> 5.16       | Professional financing services                                 |
| <input type="checkbox"/> 5.17       | Subcontracting measurement                                      |
| <input type="checkbox"/> 5.18       | Measurement of damage threshold                                 |
| <input type="checkbox"/> 5.19       | Services, miscellaneous   |

### Photonics Applications

- |                                      |   |
|--------------------------------------|---|
| <b>6</b>                             | <b>Systems by application sectors</b>   |
| <input type="checkbox"/> 6.01        | Systems for the automotive industry and OEMs  |
| <input type="checkbox"/> 6.02        | Systems for the toolmaking and mechanical engineering                               |
| <input type="checkbox"/> 6.03        | Systems for printing technology and graphics  |
| <input type="checkbox"/> 6.04        | Systems for data processing and information technology                              |
| <input type="checkbox"/> 6.05        | Systems for electronics   |
| <input type="checkbox"/> 6.06        | Systems for electrical engineering  |
| <input type="checkbox"/> 6.07        | Systems for the semiconductor industry  |
| <input type="checkbox"/> 6.08        | Systems for plastics processing   |
| <input type="checkbox"/> 6.09        | Systems for biophotonics, life sciences and pharma                                  |
| <input type="checkbox"/> 6.10        | Systems for research and science  |
| <input type="checkbox"/> 6.11        | Systems for show technology, advertising, art                                       |
| <input type="checkbox"/> 6.12        | Systems for sensor technology   |
| <input type="checkbox"/> 6.13        | Systems for illumination technology   |
| <input type="checkbox"/> 6.14        | Systems for solar production  |
| <input type="checkbox"/> 6.15        | Systems for environment engineering   |
| <input type="checkbox"/> 6.16        | Systems for aerospace industry  |
| <input type="checkbox"/> 6.17        | Systems for security engineering  |
| <input type="checkbox"/> 6.18        | Systems for imaging and machine vision  |
| <input type="checkbox"/> 6.19        | Systems for production of energy storage  |
| <input type="checkbox"/> 6.20        | Systems for quantum optics  |
| <input type="checkbox"/> 6.21        | Systems for other sectors   |
| <b>7</b>                             | <b>Laser systems for production engineering</b>                                     |
| <input type="checkbox"/> 7.01        | Material processing systems   |
| <input type="checkbox"/> 7.02        | System peripherals of laser production engineering                                  |
| <input type="checkbox"/> 7.03        | Laser-based additive manufacturing  |
| <input type="checkbox"/> 7.04        | Laser systems for various materials   |
| <input type="checkbox"/> 7.05        | Laser systems for various applications  |
| <input type="checkbox"/> 7.06        | Laser systems for production of organic and printed electronics                     |
| <input type="checkbox"/> 7.07        | Raw materials for material processing   |
| <input type="checkbox"/> 7.08        | System integration  |
| <b>8</b>                             | <b>Optical measurement systems</b>  |
| <input type="checkbox"/> 8.01        | Laser-aided test and measurement systems  |
| <input type="checkbox"/> 8.02        | Holographic systems and components  |
| <input type="checkbox"/> 8.03        | Lidar systems (Light detection and ranging)   |
| <b>9</b>                             | <b>Optical information and communication</b>  |
| <input type="checkbox"/> 9.01        | Fibers, cabling, connectors and distribution  |
| <input type="checkbox"/> 9.02        | Active optical components and subsystems  |
| <input type="checkbox"/> 9.03        | Passive optical components and subsystems   |
| <input type="checkbox"/> 9.04        | Fibre optical test and measurement  |
| <input type="checkbox"/> 9.05        | Process and assembly equipment for fibre optical applications                       |
| <b>10</b>                            | <b>Biophotonics and medical engineering</b>   |
| <b>10.01</b>                         | <b>Applications</b>   |
| <input type="checkbox"/> 10.01.01    | Medicine  |
| <input type="checkbox"/> 10.01.02    | Biotechnology   |
| <input type="checkbox"/> 10.01.03    | Environment and nutrition   |
| <b>10.02</b>                         | <b>Methods and techniques</b>   |
| <input type="checkbox"/> 10.02.01    | Spectroscopy  |
| <input type="checkbox"/> 10.02.02    | Microscopy and imaging  |
| <input type="checkbox"/> 10.02.02.02 | Linear and non-linear vibration microscopy/imaging (IR, Confocal Raman, CARS, etc.) |
| <input type="checkbox"/> 10.02.03    | Therapies   |
| <input type="checkbox"/> 10.02.04    | Manipulation techniques   |
| <input type="checkbox"/> 10.02.05    | Methods and techniques, other   |
| <b>11</b>                            | <b>Imaging</b>  |
| <input type="checkbox"/> 11.01       | Components  |
| <input type="checkbox"/> 11.01.03    | IR cameras  |
| <input type="checkbox"/> 11.01.12    | IR image converters   |
| <input type="checkbox"/> 11.02       | Application   |
| <input type="checkbox"/> 11.03       | Image processing  |
| <input type="checkbox"/> 11.04       | Displays  |
| <input type="checkbox"/> 11.05       | Monitor assemblies  |
| <input type="checkbox"/> 11.06       | Display assemblies  |
| <input type="checkbox"/> 11.07       | Display elements  |
| <b>12</b>                            | <b>Illumination and energy</b>  |
| <input type="checkbox"/> 12.01       | Illumination  |
| <input type="checkbox"/> 12.02       | Photovoltaics and renewable energy  |
| <b>13</b>                            | <b>Security</b>   |
| <input type="checkbox"/> 13.01       | Applications  |
| <input type="checkbox"/> 13.02       | Modules   |
| <input type="checkbox"/> 13.02.06    | IR-laser  |
| <input type="checkbox"/> 13.02.07    | IR-objectives for TWS   |
| <input type="checkbox"/> 13.03       | Equipment   |

Promotion Packages			
Packages	Item	Requirement	Sample
RMB 4,800  Online Promotion Basic Package	Press releases In Wechat Platform (1 issue)	Maximum 600 Chinese characters 1-3 pictures	
	Email Direct Mailing (1 issue)	Maximum 600 Chinese characters 1-3 pictures 【Materials collection same as “Press releases In Wechat Platform”】	
RMB 25,800  Online Promotion Premium Package	RMB 4,800 Online Promotion Basic Package		
	Online seminar	See related document for details	
	Online seminar banner	Size: 1500*187.5 Format : PNG/JPG/JPEG/GIF,2M	
RMB 9,600  Comprehensive Basic Package	RMB 4,800 Online Promotion Basic Package		
	Logo (Visitors Guide & Exhibition Layout & MiniProgram )	High precision logo size: jpg,jpeg,pdf,ai	Logo Sample: 
RMB 32,600  Comprehensive Premium Package	RMB 25,800 Online Promotion Premium Package		
	Logo (Visitors Guide & Exhibition Layout & MiniProgram )	High precision logo size: jpg,jpeg,pdf,ai.	Same as Logo Sample as above
	Floor Sticker	High precision logo 1*2m	
RMB 10,000  Application Industry Promotion Basic Package	Solution poster	0.9*12.m	
	corporate video of solution	MP4,1280X720P, Less than 5 min	
	Sample display	Sample size does not exceed 35cm*55cm	
	Live presentation	Provide the topic later	
RMB 30,000  Application Industry Promotion Basic Package	RMB 10,000 Application Industry Promotion Basic Package		
	Live online lecture	Provide the "Collection Table of Live Streaming" later	Same as Promotion Sample as above

- For more details of marketing service, please contact +86-21-20205500 (Shanghai), +86-10-85911001 (Beijing), +86-755-23373550 (Shenzhen)
- Please submit the relevant promotion materials to us by the deadline noted in the materials collection email, otherwise the sponsor shall be deemed to be abandoned. The organizer is not liable for the lost and the sponsor fee will not be refunded. The deadline of promotion packages application is **December 31, 2020**.





MARCH 17-19, 2021, SNIEC, SHANGHAI

## Application for registration of co-exhibitors or represented companies (to be filled in by main exhibitor)

### MAIN EXHIBITOR

STAND NO. (if already known) COMPANY |

| CONTACT | Tel |

We hereby authorize the company below as co-exhibitor or additionally represented company at our stand at LASER World of PHOTONICS CHINA 2021.

The company has all technical and commercial documents necessary for the information of visitors concerning the exhibits on display. The exhibits correspond with the Index of Products and Services of LASER World of PHOTONICS CHINA 2021.

☐ **CO-EXHIBITOR**

☐ **ADDITIONALLY REPRESENTED COMPANY**

Company

|

Street, P.O. Box

|

City, Postal Code

|

Country

|

Area Code

Telephone

Fax

|

E-mail

|

Contact: ☐ Mr. ☐ Ms.

Position

|

☐ (1) Manufacturer ☐ (2) Dealer ☐ (3) Importer ☐ (4) Distributor ☐ (5) Service Company (multiple entries possible)

Headquarter of the parent company with full address and country: |

Under which country would you like to be included in the statistics: ☐ Headquarters ☐ Branch Country: |

(see overleaf, Terms of Participation, clause 1 / 2 / 3)

Website

| www. |

Legal Representative (President, Chairman, General Manager, etc.)

|

### INDEX OF PRODUCTS AND SERVICES

#### Photonics Components

- ☐ 1 Lasers and optoelectronics
- ☐ 2 Optics
- ☐ 3 Manufacturing technology for optics
- ☐ 4 Sensors, test and measurement
- ☐ 5 Services

#### Photonics Applications

- ☐ 7 Laser systems for production engineering
- ☐ 8 Optical measurement systems
- ☐ 9 Optical information and communication
- ☐ 10 Biophotonics and medical engineering
- ☐ 11 Imaging
- ☐ 12 Illumination and energy
- ☐ 13 Security

**The registration fee is RMB 1,600 for each co-exhibitor admitted and will be charged to the main exhibitor.**

The fee for additionally represented companies is a flat rate of RMB 1,600 for the total number registered by one exhibitor. Please see Terms of Participation clause 1, 2, 3.

Since the contract takes effect after application, the organizer would provide co-exhibitors a series of exhibitor services. Confirmation letter, marketing promotion, visitor invitation, exhibition notices etc. are all included. Co-exhibitors hereby confirm that they have carefully read and understood all the terms (including Terms of Participation and Exhibitor Manual) of this application form and are agree to be bound by the terms of exemption from the responsibilities of organizer and restrictions on the rights of themselves. Co-exhibitors acting on behalf of a third party shall be directly liable for meeting the demands of organizer.

Place and Date

COMPANY STAMP AND LEGALLY BINDING SIGNATURE

Title of trade fair  
LASER World of PHOTONICS CHINA 2021

Venue  
Shanghai New International Expo Centre  
Shanghai, China

Duration and Opening hours  
17-19 March 2021  
17-18 March, 9 am to 5 pm  
19 March, 9 am to 4 pm

CONTACT:  
Messe München GmbH, Messegelände  
81823 München, Germany

Organizer:  
Messe Muenchen Shanghai Co., Ltd.  
11F, Tower 1, LJZ Financial Holdings Plaza, 1788-1800 Century Avenue, Shanghai 200122, P.R. China  
Shanghai 200122, P.R. China  
Tel: +86-21-2020-5500  
Fax: +86-21-2020-5699  
E-mail: laser@mm-sh.com  
Website: www.world-of-photonics-china.com or www.photonicschina.cn

Terms of Participation

1 Application

All potential exhibitors wishing to take part in the event must express their wish to do so by fully as well as faithfully completing and signing – with a legally binding signature - the "Application" form and submitting it to Messe Muenchen Shanghai Co., Ltd. (facsimile or scanned copies are deemed as legally valid) at the earliest opportunity or at the latest by the application deadline.

The deadline for applications is January 31, 2021.

With the application, exhibitors express to Messe Muenchen Shanghai Co., Ltd. their serious interest in taking part in the event as exhibitors. All exhibits must be described precisely on the application form. Co-exhibitors must be named on the application form for co-exhibitors. The same particulars must be specified as for the exhibitor. Incomplete applications cannot be considered.

When the exhibitor submits the application form, it means that the exhibitor acknowledges and observes the Terms of Participation and Exhibitor Manual. After the exhibitors receive Participation Admission letter (not Acknowledgment letter), it not only means that the exhibitor have been qualified for participating in the show but a "Booth Rental Contract" becomes valid with assigned area and other relevant services. The application form submitted by the exhibitor (including Terms of Participation and Exhibitor Manual), together with the Admission Letter and Exhibitor Manual sent by Messe Muenchen Shanghai Co., Ltd. are indispensable parts of the "Booth Rental Contract", which has legally binding force on both parties.

This application procedure does not apply to organizers of joint stands. They are not exhibitors as defined by the Terms of Participation. Organizers of joint stands have to fill in the application form for joint stands which can be obtained from Messe Muenchen Shanghai Co., Ltd..

2 Permitted exhibits and exhibitors

All domestic and foreign manufacturers or their Chinese subsidiaries, general importers and specialist dealers authorized by the manufacturers are admitted as exhibitors.

Co-exhibitors shall not be admitted, nor additional organizations represented, unless expressly specified in the written notice of admission.

General importers and authorized specialist dealers may only exhibit products whose manufacturers are not represented at LASER World of PHOTONICS CHINA 2020. All exhibits must correspond to the relevant range of exhibits for this trade fair and be designated by name and category on the application form. Articles other than those permitted and registered, as well as used, hired or leased machinery, may not be exhibited. Messe Muenchen Shanghai Co., Ltd. has the final decision and has the right to remove any other exhibits at the exhibitor's risk and expense.

The Terms of Participation as well as the Exhibitor Manual are accepted as legally binding with submission of application documents.

3 Co-exhibitors and additionally represented companies (see Clause 1, 2)

Co-exhibitors must obtain Messe Muenchen Shanghai Co., Ltd.'s written permission to be eligible for the exhibition. The registration fee is RMB 1,600 for each co-exhibitor admitted.

A co-exhibitor is one who presents his own goods or services, using his own staff, at the stand of another exhibitor (the main exhibitor). This definition includes group companies and subsidiaries. Agents and representatives are not admitted as co-exhibitors.

The definition of an additionally represented company is as follows: In the case of an exhibitor who is also a manufacturer, an additionally represented company is any other company whose goods or services are offered by the exhibitor. If an exhibitor who is a distributor wants to display not only the products of one manufacturer but also goods and services of other companies, then these count as additionally represented companies.

Additionally represented companies are not allowed on the stand. The registration fee is RMB 1,600 for each additionally represented company admitted

Admission of the exhibitor does not mean that a contract exists between Messe Muenchen Shanghai Co., Ltd. and the co-exhibitors or other companies he represents. Co-exhibitors are admitted against payment.

The exhibitor must make this payment. The amount can also be invoiced (VAT inclusive) subsequently by Messe Muenchen Shanghai Co., Ltd..

The exhibitor is responsible for ensuring that his co-exhibitors and other companies he represents comply with the Terms of Participation as well as Exhibitor Manual. The exhibitor is liable for the debts and negligence of his co-exhibitors as if they were his own. If co-exhibitors make direct use of Messe Muenchen Shanghai Co., Ltd. services, Messe Muenchen Shanghai Co., Ltd. is entitled to invoice the exhibitor for these services. He is jointly and severally liable. The exhibitor may not move, exchange or share his stand, nor surrender it either in part or in whole to third parties, without Messe Muenchen Shanghai Co., Ltd.'s prior written consent.

4 Participation fees, lien for Floor Space Only

The participation fees per sqm of floor space are:

a) In the halls (minimum stand size 9 sqm for shell scheme and 18 sqm for raw space)

The participation fees per sqm of floor space for Full price applicants are:

Raw space	Early bird	Full price
	Until 31 August 2020	After 31 August 2020
9–35 sqm*	1,820 RMB/sqm	2,100 RMB/sqm
36–71 sqm	1,638 RMB/sqm	1,890 RMB/sqm
> 72 sqm	1,547 RMB/sqm	1,785 RMB/sqm

Two-storey stand construction: upper floor space is charged at 50% of the respective ground floor rate.

b) Besides the rent of the stand area, the participation fees include extensive services provided by Messe Muenchen Shanghai Co., Ltd., such as consultation and planning advice, publicity work, organization, technical assistance etc.

The above price includes 6% value-added tax. If the tax authority in China adjusts the tax type or tax rate before MM-SH's issuing the invoice, MM-SH reserves the right to calculate the tax amount and issue the corresponding invoice according to the new tax type and tax rate from the date when the tax authority in China adjusts the tax type or tax rate. In case of any further tax requirements in the exhibitor's state / country of residence, such taxes shall be borne by the exhibitor.

Each square meter or part thereof will be included in full in the calculation, the floor space always being considered rectangular, without taking account of projections, supports, service connections and the like. The applicant shall be invoiced for 100 % of the projected participation price shortly after receiving his written admission confirmation.

The applicant shall be invoiced after the stand assignment. Payment of the invoices is due immediately unless other payment deadlines are stated in the invoices.

Payment of the participation fee as well as payment for admitting co-exhibitors is a prerequisite for occupation of the exhibition area.

If exhibitors have ordered Messe Muenchen Shanghai Co., Ltd. services, Messe Muenchen Shanghai Co., Ltd. is entitled to refuse the exhibitor's move-in request and withhold such services, including but not limited to the supply of electricity, water, compressed air, etc., until the exhibitor has fulfilled his financial obligations to Messe Muenchen Shanghai Co., Ltd.. This applies in particular to obligations arising from previous events. Messe Muenchen Shanghai Co., Ltd. reserves the right to enforce the lessor's lien, as permitted by law, in order to secure its claims arising from the rental. The exhibitor must inform Messe Muenchen Shanghai Co., Ltd. at any time about the ownership of articles, which are exhibited or to be exhibited. If an exhibitor does not meet his financial obligations, Messe Muenchen Shanghai Co., Ltd. is entitled to detain the exhibits and stand fittings and, at the exhibitor's expense, sell them at public auction or privately. If this is still not enough to make up for the loss of Messe Muenchen Shanghai Co., Ltd., Messe Muenchen Shanghai Co., Ltd. reserves the right to claim compensation by the exhibitor.

Messe Muenchen Shanghai Co., Ltd. does not accept liability for damage to exhibits and stand fittings detained under this clause, unless Messe Muenchen Shanghai Co., Ltd. is guilty of intent or gross negligence. Upon special application by the exhibitor, the participation fee and/or the payment for the admittance of co-exhibitors can be invoiced to a third party. As prerequisites, the third party must declare acceptance of the obligation or promise to pay the amount owed to Messe Muenchen Shanghai Co., Ltd., and Messe Muenchen Shanghai Co., Ltd. must declare its agreement with such. Should the exhibitor wish to have an invoice rewritten because the name, tax number or address of the recipient of the invoice has changed, the exhibitor is obliged to pay Messe Muenchen Shanghai Co., Ltd. a sum amounting to RMB 450 plus VAT for each change of invoice unless the details in respect of name, legal form or address of the recipient of the invoice were incorrect on the original invoice and Messe Muenchen Shanghai Co., Ltd. was responsible for the incorrect details. The exhibitors should be ultimately responsible for failure of third party.

5 Terms of payment (see Clause 4)

The deadlines for payment given in the invoices must be observed. Prior payment in full of the amount invoiced is a condition for access to the exhibition area, an entry in the catalogue, and provision of workers' and exhibitors' passes. The applicant or exhibitor will receive invoices for all additional charges (e.g. technical services, advertising material) with the confirmation of the order; they are to be paid immediately on receipt. All invoiced amounts in all Messe Muenchen Shanghai Co., Ltd. invoices, which are connected with the event, are to be paid in RMB, without deductions and free of all charges (e.g. bank charges occurring when transferring via bank account have to be paid by the applicant in full), by credit transfer to the account specified in the invoices, mentioning the exhibitor's company name and invoice number.

Messe Muenchen Shanghai Co., Ltd. bank information is the following:

Bank: ICBC Shanghai Branch, No2 Business Department

Account Name: Messe Muenchen Shanghai Co., Ltd.

Account No.(RMB): 1001190709016219311

Swift code: ICBKCNBJSHI

6 Rental contract

The application of the exhibitor represents the rental contractual offer and means that the exhibitor acknowledges and observes the Terms of Participation and Exhibitor Manual. The admission or rejection will be confirmed to the exhibitor in writing in due time. Admission cannot be transferred.

The rental contract comes into force when Messe Muenchen Shanghai Co., Ltd. has notified the exhibitor in writing that he is admitted. This generally occurs when layout planning has been completed.

The application form submitted by the exhibitor (including Terms of Participation and Exhibitor Manual), together with the Admission Letter and Exhibitor Manual sent by Messe Muenchen Shanghai Co., Ltd. are indispensable parts of the "Booth Rental Contract", which has legally binding force on both parties. The exhibitor may not move, exchange or share his stand, nor surrender it either in part or in full to such third parties as are neither co-exhibitors admitted by Messe Muenchen Shanghai Co., Ltd. nor additionally represented companies admitted by Messe Muenchen Shanghai Co., Ltd.. According to this contract, Messe Muenchen Shanghai Co., Ltd. is authorized to assign a stand area to an exhibitor, which might deviate from the information in the application unless these deviations are unacceptable for the exhibitor. A deviation is considered acceptable if Messe Muenchen Shanghai Co., Ltd. does not receive the exhibitor's rejection of the assignment of the stand area within one week. If an exhibitor rejects a stand area in writing before the above mentioned deadline and the assigned stand area is unacceptable for the exhibitor, the exhibitor can demand that Messe Muenchen Shanghai Co., Ltd. assign him an acceptable stand area. If Messe Muenchen Shanghai Co., Ltd. does not comply with the demand within an appropriate time period, the exhibitor can withdraw from the contract. The exhibitor does not have any further rights.

The allocation of the other stands, in particular of neighboring stands, can be changed by Messe Muenchen Shanghai Co., Ltd. before the trade fair opens. Messe Muenchen Shanghai Co., Ltd. is also entitled to relocate or close entrances to and exits from the trade fair grounds and halls, and to make other structural alterations. Exhibitors cannot make claims against Messe Muenchen Shanghai Co., Ltd. because of such changes.

Messe Muenchen Shanghai Co., Ltd. may also subsequently, i.e. after the rental contract and the stand assignment have come into force, change space allocations, including but not limited to change the location, type, dimensions and size of the exhibition area rented by the exhibitor, insofar as this is necessary for reasons of safety or public order, or because the trade fair is oversubscribed and further exhibitors must be admitted or because changes in assignments of exhibition space ensure that the facilities and space required for the trade fair are used more efficiently. Should such subsequent changes result in a lower participation fee, the difference in amount without interest will be refunded to the exhibitor. Further claims against Messe Muenchen Shanghai Co., Ltd. are excluded. If exhibitors cannot use their stand space or are impaired in the use of their stand because they have infringed legal or official regulations or the Terms of Participation or Exhibitor Manual, they are nevertheless obliged to pay the participation fee in full and to pay Messe Muenchen Shanghai Co., Ltd. compensation for all damage caused by themselves, their legal representatives or employees; exhibitors are not entitled to cancel or terminate the contract unless the law specifically entitles them to do so.

The exhibitor's reservations, conditions, and particular wishes (e.g. regarding location, exclusion of competitors, stand construction or design) will be taken into account only if expressly confirmed in the notice of admission. Space will be allocated according to Messe Muenchen Shanghai Co., Ltd.'s requirements and the prevailing conditions, and in accordance with the classification system for the trade fair as applied by Messe Muenchen Shanghai Co., Ltd. at its own discretion, and not according to the order in which applications are received.

Exhibitors do not have a legal claim to admission unless such a claim exists by law. Exhibitors who have not fulfilled their financial obligations to Messe Muenchen Shanghai Co., Ltd., e.g., in respect of previous events, or have infringed the regulations governing the use of the event grounds, or the terms of participation, may be excluded from admission. Messe Muenchen Shanghai Co., Ltd. is entitled to withdraw from the contract or to terminate the contractual relationship without notice, first payment charged by Messe Muenchen Shanghai Co., Ltd. are non-refundable and Messe Muenchen Shanghai Co., Ltd. reserves the right to claim against exhibitors for the losses incurred if admission was based on incorrect or incomplete statements by the exhibitor, or if, at a later date, the exhibitor no longer fulfills the conditions for admission.

7 Cancellation of contract

If the location, type, dimensions or size of the exhibition area rented by the exhibitor are subsequently changed so much that the exhibitor can no longer be reasonably expected to accept the exhibition area, the exhibitor is entitled to withdraw from the rental contract within one week of receiving written notification by Messe Muenchen Shanghai Co., Ltd..

Otherwise, apart from the statutory rights to withdraw from the contract, the exhibitor has no right to withdraw from this contract. If the exhibitor states that he is withdrawing from the contract, this means – regardless whether he has the right to withdraw from the contract or not - that he is renouncing once and for all his intention to take part in the trade fair. If the exhibitor states that he is withdrawing from the contract and thus renounces once and for all his intention to take part in the trade fair, Messe Muenchen Shanghai Co., Ltd. is entitled to re-let the stand area or use it itself without being obliged to do so, even if the exhibitor has no right to withdraw from the contract. **The exhibitor shall not have any further rights due to the fact that the exhibition space is rented to others or used in another way. If the exhibitor withdraws the contract later than 14 days after submission of the Exhibitor Application Form, 4000 RMB as compensation shall be charged. If the exhibitor withdraws the contract within 2 months before the show, 100% of the actual participation fee shall be charged. The exhibitor is obliged to make up the balance of the penalty if the exhibitor fails to fully make such first payment or total participation fee when the contact is cancelled.**

Messe Muenchen Shanghai Co., Ltd. is entitled to withdraw from the contract if the exhibitor fails to meet his financial obligations to Messe Muenchen Shanghai Co., Ltd. on time, Messe Muenchen Shanghai Co., Ltd. has extended the deadline by 5 days and this deadline for payment has not been met. Messe Muenchen Shanghai Co., Ltd. is also entitled to withdraw from the contract if the exhibitor neglects his duty arising from this contract to respect Messe Muenchen Shanghai Co., Ltd.'s rights, objects of legal protection and interests and Messe Muenchen Shanghai Co., Ltd. can no longer reasonably be expected to adhere to the contract. In the aforementioned cases Messe Muenchen Shanghai Co., Ltd. is entitled not only to withdraw from the contract but also to demand from the exhibitor 100% participation fee as flat-rate compensation. Messe Muenchen Shanghai Co., Ltd.'s right to claim further damages remains unaffected.

**8 Force majeure, cancellation of the event**

If MM-SH is compelled, as a result of force majeure (natural disasters such as earthquakes, droughts, tsunamis, typhoons, hurricanes and floods, or fires, war, riots, terrorism, acts of government, epidemics and other acts or events recognized by applicable laws as force majeure or otherwise commonly recognized as a force majeure event by international commercial practice) or other circumstances beyond its control (e.g. failure of the power supply), to vacate one or more exhibition areas, temporarily or for longer periods resulting in postponement or curtailing of the trade fair, the exhibitors do not thereby acquire the right to withdraw or cancel, nor do they have any other claims against MM-SH, in particular claims for damages. If MM-SH cancels the event because it cannot hold the event as a result of force majeure or other circumstances beyond its control, or because it has become unreasonable for MM-SH to hold the event, MM-SH is not liable for damages and disadvantages to exhibitors arising from the cancellation of the event.

**9 Dates of setting up and dismantling / Assembly, staffing and dismantling of stand**

The information such as exact dates for set up and dismantling will be based on Exhibitor Manual, exhibitor shall comply with it strictly.

There will be a special build up scenario for certain sections of the outdoor area. Early move-in needs to be confirmed in writing by SNIEC, Messe Muenchen Shanghai Co., Ltd. and its appointed official freight forwarder while relevant formalities should be completed and related expense should be paid. If exhibitors want to showcase over-weight / high exhibits, it is mandatory to discuss details, such as move-in plan, display locations, and etc., with Messe Muenchen Shanghai Co., Ltd. and the official freight forwarder for the show and strictly follow the over-size / overweight exhibit schedule assigned by Messe Muenchen Shanghai Co., Ltd. and its official freight forwarder.

**Construction is starting from 9:00 am on March 15, 2021. All delivery and stand-construction vehicles must be removed from the halls and from the outdoor area before 22:00 pm on the last day of setting up, March 19, 2021.** After that, the exhibits or facilities remaining in the indoor exhibition hall and outdoor exhibition venue shall be deemed to be abandoned by the exhibitors. Vehicles which are still in the halls or the outdoor area after these times will be removed by Messe Muenchen Shanghai Co., Ltd. at the risk and expense of the exhibitor concerned. Setting up must be finished before 22:00 pm on **March 16, 2021** at the latest. An extension is possible only in exceptional cases with the written permission of Messe Muenchen Shanghai Co., Ltd.. The dates for assembly and dismantling must be observed. Stands not occupied by the last day of assembly may be disposed of as Messe Muenchen Shanghai Co., Ltd. sees fit. Exhibitors admitted to the fair undertake to participate in the event. The stand must be properly equipped and staffed by qualified personnel throughout the trade fair during the prescribed opening hours. Particular attention should be paid to ensuring that the stand is already fully staffed when the trade fair opens.

**Exhibitors are not permitted to remove trade fair goods or dismantle their stands before the trade fair closes (16:00 pm on 19 March 2021). If they break this rule, Messe Muenchen Shanghai Co., Ltd. is entitled to demand a penalty of RMB 4,500.**

Messe Muenchen Shanghai Co., Ltd. is entitled to exclude from future trade fair any exhibitor whose stand is staffed by insufficiently qualified personnel during the trade fair's opening hours, who exhibits an incomplete range of goods or goods not admitted to the trade fair, who vacates or clears his stand before the end of the trade fair, or who otherwise infringes the Terms of Participation, without prejudice to Messe Muenchen Shanghai Co., Ltd.'s right to cancel the contract in accordance with Clause 7 or to a claim for all costs thereby incurred by Messe Muenchen Shanghai Co., Ltd..

**10 Stand design and equipment (see also Exhibitor Manual)**

a) Indoor Booth

The maximum booth construction and advertising height for one-storey booth is 6,00 m. The maximum booth construction and advertising height for two-storey booth is 8,50 m. Shell scheme stands are forbidden to change its original height limit. For details, please contact Messe Muenchen Shanghai Co., Ltd.'s Operations Department.

Assuming that the Technical Guidelines are observed in designing and constructing a stand, drawings need to be submitted for approval for one-storey stand constructions in the halls insofar as they are built by the exhibitor and its constructor. All stand constructions, two-storey stands, mobile stands, stands with bridges, stairs, cantilevered roofs, galleries, etc. and constructions on the outdoor exhibition grounds require approval. Dimensioned stand plans for one-storey stand constructions must be submitted in two copies (ground plan and view drawing and electricity layout at least in a scale of 1:100) at the latest by the deadline cited in the Exhibitor Manual.

No specific approval will be issued to the indoor booth below 4.5m. The indoor booth of height 4.5m and upwards shall get the further approval from the local authority. The costs of the building approval procedures shall be charged to the exhibitor who has the booths 4.5m and upwards in height, has two storeys or the booth is in the outdoor area. All the indoor booths can not have roof constructions. The structure of any booth is forbidden to be hung at the structure of the exhibition hall. The wall facing the aisle must be at least 50% open.

b) Outdoor Booth

All structures to be set up in the open-air exhibition grounds, require the prior consent of Messe Muenchen Shanghai Co. Ltd.

The maximum booth construction and advertising height for outdoor one-storey booth is 6,00 m. The maximum booth construction and advertising height for outdoor two-storey booth is 8,50 m. Assuming that the Technical Guidelines are observed in designing and constructing a stand, drawings need to be submitted for approval for one-storey/two-storey stand constructions outdoor insofar as they are built by the exhibitor and its constructor. Dimensioned stand plans for all outdoor stand constructions must be submitted in two copies (ground plan and view drawing and electricity layout at least in a scale of 1:100) at the latest by the deadline cited in the Exhibitor Manual of Messe Muenchen Shanghai Co., Ltd.

Any structures of outdoor stands cannot be built larger than 1200 sqm, or higher than 2 storeys.

c) General construction regulations

Materials used for stand construction and decoration or other building structures must accord with the national and local fire protection regulations that all of them must be non-combustible with a burning diffusion rate not lower than Class B1. Easily flammable materials, materials that drip when burning or materials that create toxic gases such as bengaline, polystyrene rigid foam (Styrofoam) or similar materials may not be used.

Decoration materials must be at least flame-proof The upper storey area above 200sqm, at least two stairways must be arranged, distance between 2 evacuation exits must be 5m at least. Spiral stairs are not allowed to be used as evacuation stairs.

When the 1st floor area of a two-storey booth is semi or fully enclosed and above 120 sqm, 2 or more evacuation doors wider than 0.9m should be set up. Automatic alarm and sprinkler system should be installed when the 1st floor area of a two-storey booth is fully enclosed and above 160 sqm.

Exhibitors and booth construction contractors shall obey the fire protection rule and regulation from the venue and the organizer. Other than the safe operation protocols, fire protection facilities shall not be damaged during the whole show period and the fire protection exits can not be occupied by booth construction materials. In the case of infringement of any of the conditions specified here, Messe Muenchen Shanghai Co., Ltd. is entitled to take actions in accordance with the General Terms of Participation. Construction elements, stand signboards and banners must be arranged so that there is no unreasonable nuisance to neighbours. Misleading company signs must be removed at the request of the trade fair management. For all construction work, allowance must be made for existing supply lines, distribution boxes, etc.

Where these are located within individual stand areas, they must be accessible at all times. Any underground work may only be commenced after approval by Messe Muenchen Shanghai Co., Ltd.'s Operations Department. Exhibitors whose stands adjoin the enclosing fence of the trade fair grounds may not use the fence for their construction purposes. Use of the outside of the fence to carry advertising material is not permitted. Publicity balloons are not permitted on the trade fair grounds.

In the case of infringement of any of the conditions specified here, Messe Muenchen Shanghai Co., Ltd. is entitled to take action in accordance with the General Terms of Participation.

In addition, an exhibitor or a stand constructor contracted by him shall exempt Messe Muenchen Shanghai Co., Ltd. from any and all claims of third parties, which are enforced resulting from violation of the stand construction provisions stated above. Messe Muenchen Shanghai Co., Ltd. is exempt from the liability of any dispute between exhibitors and their own suppliers. Messe Muenchen Shanghai Co., Ltd. is exempt from the liability of any dispute between exhibitors and the Messe Muenchen Shanghai Co., Ltd.'s appointed service partners.

**11 Safety Measures**

During set-up and dismantling period in the exhibition area (hall and outdoor) wearing of a safety helmet is compulsory. Herring bone ladder up to 2m is prohibited. It is necessary to wear safety helmets and safety belts and to carry out other safety measures against injuries that might be caused by falling objects in overhead work (height all of 2m).

**12 Technical installations and other regulations**

Applications for electrical installation, water, drainage, and telecommunication connections can be considered only if submitted in due time on the order forms available from Messe Muenchen Shanghai Co., Ltd.. The precise terms of delivery and the connection fees are stated on these forms. Facility cables needs to be protected by the cable bridge during the whole show period. Exhibitors will cover the cost of the facilities they ordered and the necessary damage prevention treatment for those facilities. Costs will be calculated based on the actual consumption.

All building structures on the trade fair grounds shall be executed in accordance with the performance of the materials used. Revolving tower cranes, etc. must be secured according to regulations. Suspending advertising media or other loads from cranes is prohibited for safety reasons.

For security reason, hanging advertising materials or other objects on cranes, work platforms and exhibits is prohibited. If the display of special exhibit exceeds the range of the booth, its extension direction and location needs the prior written permit of Messe Muenchen Shanghai Co., Ltd., and the exhibitor needs to rectify with the requirement of Messe Muenchen Shanghai Co., Ltd. according to the actual situation.

**13 Restoration of the exhibition areas**

All exhibition areas must be handed over to Messe Muenchen Shanghai Co., Ltd.'s Operations Department in their original condition by the stipulated date for completion of dismantling. At the end of the exhibition, exhibitors must remove from the site all the materials especially the double-sided carpet tape used from their stands by the respective timings stated in the "Operations Schedule". Apart from the clearance and cleanse of the construction materials and stains, outdoor booths exhibitors and contractors should restore the exhibition area into the initial state and clear all the garbage inside the comprehensive cementing. Messe Muenchen Shanghai Co., Ltd. is entitled to charge the exhibitor concerned for the removal of excessive waste (stand construction debris, crates/pallets, cartons, packing materials or literature) by a contracting firm at the exhibitor's cost.

**14 Use of equipment**

Only cranes, fork-lift trucks and working platforms may be used that have been provided by the Messe Muenchen Shanghai Co., Ltd. service partners responsible. In special cases, the consent of Messe Muenchen Shanghai Co., Ltd.'s Operations Department is required. All the over-hanging operations as working on the cradle are strictly prohibited.

**15 Transport of track-laying vehicles**

Only track-laying vehicles with smooth track plates, that are also approved for public roadways, may be driven on the roads of the trade fair grounds. The transport of track-laying vehicles into the exhibition halls is permitted only with written approval of Messe Muenchen Shanghai Co., Ltd.'s Operations Department. The exhibitor is fully responsible for any damage to road surfaces and hall floors.

**16 Sales regulations**

Direct sales and other services or deliveries made from the stand are not permitted. Exhibited goods must not be delivered to purchasers until after the trade fair closes. Sales are permitted only to wholesalers, retail or trade customers. Retail sales are prohibited in the exhibition. Otherwise, the Industrial and Commercial Department may be involved and therefore all the penalties and losses incurred will be borne by the exhibitors.

**17 Catalogue, Internet Information**

An official trade-fair catalogue, an internet database information will be compiled for the trade fair. All exhibitors (including co-exhibitors and companies at joint stands) are included, with the name indicated in the application form, in the alphabetical list of exhibitors in these media. The minimum entry contains the exhibitor's company name, hall and stand number in the alphabetical list of exhibitors. Exhibitors (including co-exhibitors and companies at joint stands) will be offered other entries, e.g. in the Product Index, and other forms of presentation in these media on a separate order form. The forms will be sent to applicants in good time. Messe Muenchen Shanghai Co., Ltd. assumes no responsibility for the correctness and completeness of the catalogue, internet database information.

The exhibitor is solely responsible for the permissibility under law – and particularly the law on competition and data protection– of any advertisement placed in the trade fair catalogue, the internet database information of Messe Muenchen Shanghai Co., Ltd. at the instigation of the advertiser. Should third parties assert claims against Messe Muenchen Shanghai Co., Ltd. on account of the impermissibility of the advertisement under law in general or the law on competition, the advertiser shall hold Messe Muenchen Shanghai Co., Ltd. fully safeguarded against all claims asserted including all costs of any necessary attorney fees, litigation costs on the part of Messe Muenchen Shanghai Co., Ltd.. The same applies to exhibitor entries actuated by exhibitors in the trade fair catalogue, the Internet database information of Messe Muenchen Shanghai Co., Ltd..

**18 Exhibitors' and Workers' passes**

Exhibitors' passes are issued only after payment of the participation fee, and the remuneration for the admission of any co-exhibitors. For the time in which the trade fair is held, each exhibitor receives the following number of exhibitors' passes free of charge:

Registered sqm:	Passes :	Registered sqm:	Passes :
9 to 17	5	55 to 100	35
18 to 26	10	101 to 400	50
27 to 54	25	more than 400	maximum 50

The number of exhibitors' passes is not increased for co-exhibitors. Additional exhibitors' passes are obtainable from the trade fair management and will be charged for. Exhibitors' passes are intended solely for stand personnel, and must not be passed on to unauthorized third parties.

Workers' passes for setting up and dismantling of stands are available in the numbers required and will be charged for. They can be purchased on site from the official contractor during setting-up after hall management fee and construction deposit are paid in full amount. Each company attending the show must appoint an onsite safety manager during the show period, who should wear exhibitor badge with ID photo attached on it.



19 Circular letters

Once the stands have been allocated, exhibitors will be informed by circular of further details concerning preparation and organization of the trade fair.

20 Alterations

Messe Muenchen Shanghai Co., Ltd. reserves the right to make alterations and additions in matters affecting technical arrangements (such as dismantling time, facilities switching on and cutting off time, etc.) and safety.

21 Liability and insurance

Considering the safety issue and to ensure the smooth operation of the show, all exhibitors and its contractors should purchase 3rd party public liability insurance and relevant insurances towards employees and exhibits. The minimum insured amount for the public liability insurance should be no less than 5 million RMB.

Messe Muenchen Shanghai Co., Ltd. and its partners are neither liable for any personal damages or damages for exhibits nor liable for any compensation on lost material, theft and fire.

If Messe Muenchen Shanghai Co., Ltd. has to pay compensations due to the events related to the exhibitors' participation during the show, Messe Muenchen Shanghai Co., Ltd. has the right to ask the relevant exhibitors reimburse the compensation to Messe Muenchen Shanghai Co., Ltd..

Messe Muenchen Shanghai Co., Ltd. and its partners is not liable for any direct or indirect personal injuries and property damages towards exhibitors, their representatives, and employees.

Messe Muenchen Shanghai Co., Ltd. and its partners is under no circumstances liable for damage to or loss of goods brought to the trade fair by the exhibitor or the stand fittings or furnishings. In this case, it is immaterial whether such damage or loss occurs before, during or after the trade fair. The same applies to vehicles left on the trade fair grounds by exhibitors, their employee contractors or representatives. For his part, the exhibitor is liable for any culpable exhibition articles or exhibition installations and equipment.

Messe Muenchen Shanghai Co., Ltd. and its partners is not liable for any lost, damages or delays occurred during the import / export procedures, such as customs declares, transportations, loading/unloading, for the exhibits. Exhibitors should purchase sufficient amount of transportation insurances.

22 Photography, filming, video recording, and sketching

Only persons authorized by Messe Muenchen Shanghai Co., Ltd. in writing and in possession of a valid Messe Muenchen Shanghai Co., Ltd. pass may film, photograph, or make sketches or video recordings in the exhibition halls and the outdoor exhibition area. Under no circumstances may photographic or other images or recordings be made of other exhibitors' stands. If this rule is infringed, Messe Muenchen Shanghai Co., Ltd. can demand that the recorded material be surrendered and take legal steps to achieve this end. Photographs of stands which are to be taken outside normal opening hours and need special lighting require Messe Muenchen Shanghai Co., Ltd.'s prior writing consent.

Such photographs require the main ring circuit to be switched on by the hall electrician. The exhibitor will be charged the costs incurred, insofar as they are not borne by the photographer. Messe Muenchen Shanghai Co., Ltd. is entitled to have photographs, drawings, films and video recordings made of events at the trade fair, of stands and exhibits, and to use them for advertising or general press publications.

23 Catering, deliveries to stands

Only companies approved by Messe Muenchen Shanghai Co., Ltd. in writing for the event grounds may supply exhibition stands with food, beverages. Messe Muenchen Shanghai Co., Ltd. is authorized to allow deliveries to stands only at certain times. Detailed information on the possibilities of catering at the booth will be given in the exhibitor manual at a later stage but in due time before the trade fair starts.

**It's strongly suggested by Messe Muenchen Shanghai Co., Ltd. that the exhibitors and visitors should not buy or take any food or drink from illegal peddlers in the exhibition center, otherwise the damage or loss incurred shall be borne by themselves.**

24 Intellectual property rights

When participating in trade fairs organized by Messe Muenchen Shanghai Co., Ltd., exhibitor warrants that its exhibits, packages and all related publicity materials found in the trade fair do not in any way whatsoever violate or infringe any third party's legal rights including but not limited to trademarks, copyrights, designs, names and patents whether registered or otherwise. Messe Muenchen Shanghai Co., Ltd. is entitled but not obliged to set up an Intellectual Property Right Complaint Office (IPR Office) for each trade fair, whose purpose shall be to support exhibitors in cases of infringement of their IP rights by other exhibitors in accordance with related intellectual property laws. The exhibitors or agents should provide active cooperation for the investigation for obtaining the evidence, inspection and enquiry work conducted by the IPR Administration and the judicial department. Any exhibit or material suspected of infringement should be removed from the exhibition, and Messe Muenchen Shanghai Co., Ltd. also reserves the right to request the removal of any infringed exhibits or materials. The organizer has the right to refuse participation of any exhibitor found guilty of infringement of intellectual property rights at any future trade fairs. If the exhibitor has complained about another exhibitor or its exhibits in the previous shows and complain this time again, the certifications of the previous complaints should be presented. Otherwise, the IPR Office has the right to refuse its complaint request.

25 Verbal agreements

All verbal agreements, individual and special arrangements are valid only with Messe Muenchen Shanghai Co., Ltd.'s written confirmation.

26 Regulations for use

Exhibitors must comply strictly with the building and use rules for the event grounds. Exhibitors and transport vehicles not permitted to spend the night in the halls or on the outdoor area. Exhibitors must take the other participants in the event into consideration, must not act contrary to public policy and must not misuse their participation in the event for ideological, political or other purposes which have nothing to do with the event.

27 Period of exclusion

Any complaints about invoices are to be made in writing within a period of exclusion amounting to 14 days following receipt of the invoice concerned.

28 Place of performance, applicable law

Shanghai shall be the place of performance, also for all financial obligations. The law of the People's Republic of China shall apply.

29 Jurisdiction, arbitration agreement

The following shall apply to exhibitors incorporated in the PR of China:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party shall bring an action at the court which has jurisdiction at the registered address of Messe Muenchen Shanghai Co., Ltd..

The following shall apply to exhibitors incorporated or with their principal place of business outside the PR of China:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, the both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party shall submit the dispute to Shanghai International Economic and Trade Arbitration Commission for arbitration in Shanghai in accordance with its rules of arbitration procedure.

30 Data protection

The exhibitor hereby acknowledges and consents that the person-related data of the exhibitor can be processed and used for fulfilling the business purposes of Messe Muenchen Shanghai Co., Ltd. as well as being forwarded to third parties in order to above all fulfil the purpose of the contract concerned; the exhibitor further consents that its personal data could be used by third parties for marketing purposes of related trade fairs by the associate companies of Messe Muenchen Shanghai Co., Ltd., provided that such use of personal data by Messe Muenchen Shanghai Co., Ltd. will be in compliance with data protection legislation. The exhibitor confirms and acknowledges that all the Personal Data provided by the exhibitor to Messe Muenchen Shanghai Co., Ltd. is legally collected, and the consent of relevant individuals has been obtained for the use of the Personal Data under this Terms of Participation.

31 Severability Clause

Should the provisions set out in the Terms of Participation or Exhibitor Manual be or become legally invalid or incomplete, the validity of the other provisions or the contract concerned remains unaffected. In such a case, the contracting parties undertake to replace the invalid provision and/or fill the gap with a provision with which the contracting parties are most likely to achieve the economic purpose they pursue. – In case of divergence between the English and the Chinese text, the Chinese shall prevail.

Special Terms of Participation

Laser Product Demonstration Safety Requirements

Each exhibitor is obliged to register the operation of laser devices during show period with the respective form of the Exhibitor Manual.

C 1 Laser hazardous level

Class 1, Class 1M, Class 2, Class 2M, Class 3R, Class 3B, Class 4.

Each laser product should be correctly classified according to IEC/EN 60825-1:2007 or equivalent laser standard, the laser hazardous level should be shown on product or package.

C 2 Laser product Information

Each laser product should clearly show below information according to IEC/EN 60825-1:2007 or equivalent laser standard:

Laser class  
Wavelength (visible, invisible)  
Maximum output power  
Working mode (CW, Pulse, Scanning)  
Laser aperture (applicable to Class 3B and Class 4 laser)  
Laser standard and version  
Warning label

C 3 Laser product engineering requirements

**Protective housing:** Each laser product shall have a protective housing which, when in place, prevents human access to laser radiation (including errant laser radiation) in excess of the AEL for Class 1, except when human access is necessary for the performance of the function (s) of the product

Access panels and safety interlocks: A safety interlock shall be provided for access panels of protective housings if laser emission marked with "X" is accessible in below table:

Product class	Accessible emission during or after removal of access panel				
	1,1M	2,2M	3R	3B	4
1,1M	-	-	×	×	×
2,2M	-	-	×	×	×
3R	-	-	-	×	×
3B	-	-	-	×	×
4	-	-	-	×	×

**Remote interlock connector:** Each Class 3B and Class 4 laser system shall have a remote interlock connector. When the terminals of the connector are open-circuited, the accessible radiation shall not exceed the AEL for Class 1M or Class 2M as applicable.

**Manual reset:** Class 4 laser must have a manual reset.

**Key control:** Each Class 4 laser system shall incorporate a manual reset to enable resumption of accessible Class 4 laser radiation emission after interruption of emission caused by the use of the remote interlock connector or an interruption of longer than 5 s of electrical mains power.

**Laser radiation warning:** Each Class 3R laser system in the wavelength range below 400 nm and above 700 nm and each Class 3B and Class 4 laser system shall have audible or visible warning; Each operational control and laser aperture that can be separated by 2 m or more from a radiation warning device shall itself be provided with a radiation warning device; Where the laser emission may be distributed through more than one output aperture, then a visible warning device shall clearly indicate the output aperture or apertures through which laser emission can occur.

**Beam stop or attenuator:** Each Class 3B and Class 4 laser system shall incorporate one or more permanently attached means of attenuation (e. g., beam stop, attenuator, switch). The beam stop or attenuator shall be capable of preventing human access to laser radiation in excess of the AEL for Class 1M or Class 2M as applicable.

**Viewing optics:** Any viewing optics, viewport or display screen incorporated in a laser product shall provide sufficient attenuation to prevent human access to laser radiation in excess of the AEL for Class 1M.

**Personal protection:** Any laser product should provide sufficient protection (e.g. laser protective glasses), or training (e.g. demonstration laser safety knowledge) to protect people from laser radiation hazards.

**Protection against other hazards:** electrical hazards, excessive temperature, spread of fire from the equipment, sound and ultrasonics, harmful substances and explosion.

C 4 Installation

Class 3B and Class 4 laser products shall be installed by people with sufficient laser safety knowledge. The installation shall strictly follow its design and demonstrate requirement and ensure a stable construction. Any temporary movement or structure change is not allowed during the demonstration.

C 5 Other items

Laser working area limit: high power laser welding or cutting equipment shall provide a protective housing (metal or glass) that can limit the access of Class 3B or Class 4 laser emission and possible reflected or scattered emission.

Laser component: Any laser component with greater than Class 2 laser emission shall not position the beam to other areas (e.g. floor, ceiling, wall) and shall not position to any people. High power laser shall be equipped with professional beam stop or attenuator.

Each laser demonstration site shall have one laser safety officer(LSO) to monitor the whole demonstration.

C 6 On-site laser safety inspection

The third-party testing agency will be authorized to perform on-site laser safety inspection, including product classification, label, engineering requirements, demonstration safety, etc. Any non-conformity to above laser safety requirements will be reported to Messe Muenchen Shanghai and Messe Muenchen Shanghai reserves the right to ask exhibitors to enhance the protection measures or stop the demonstration. In serious case, Messe Muenchen Shanghai keeps the right to cut off the power supply as well as deduct the General Management Deposit of the booth.